

Price Book

- [Scope of Agreement](#)
- [Micro Schools](#)
- [Standard School](#)
- [School Systems](#)

Scope of Agreement

General Responsibilities

Studia Nova is a private virtual school that may be accessed by your students online at your location. We provide curriculum, record keeping, course placement, graduation counseling, student academic performance tracking. We also provide highly qualified teachers for synchronous learning at the high school college-prep level and on-demand virtual teachers to answer questions your local team can not respond to.

Your location provides students coaching, creates a welcoming environment, serves as course-work proctor, and grades a portion of student assignments using our online platform.

Payment Terms

Studia Nova charges your organization a flat fee based on a number of students you are authorized to enroll. The fees are due whether or not you are able to enroll students. This pricing arrangement does put a level of pressure on your organization to recruit in order to recover your costs, but this allows Studia Nova to provide you the lowest possible price for equivalent service.

Payment is due in two lump sums at the beginning of each academic term. Studia Nova operates on two standard terms. Summer terms require an additional payment not included in the base price.

Seat Pricing

Annual recurring costs are based on authorized seats. The number of authorized seats is the number of students your school is authorized to enroll.

Safe Operations

To provide quality education in a safe environment, all Studia Nova partners must meet the following requirements:

- Conduct a background check on all staff and volunteers who come into contact with youth by an approved provider
- Obtain insurance to cover any facility in operations, which includes the minor rider
- Name Studia Nova as additional insured, provide Studia Nova your COI
- If relying on volunteers, maintain two responsible adults in the learning center building at all times.
- Create policies that strongly limit any occurrence where an adult is alone with a single minor under the age of 12.
- Operate your business as an LLC, Corporation, or Incorporated Non-profit.
 - A sole proprietor provides you no legal protection against lawsuit.
 - You may use your existing non-profit or LLC, Studia Nova does not require a specific organization

- If you do not want to incorporate your learning center you may join one of our partner umbrella organizations.
- Do not operate your learning community at a commercial location that requires you to sign a personal guarantee of rent.

The requirements stated above are for the protection of your students, the protection of your family, and the protection of both our businesses.

Micro Schools

A **Micro School** has a maximum of 20 seats. It is recommended that a Micro School deploy ten work stations and allocate each work station to two students, a morning and afternoon shift 8AM-11AM and 12PM to 3PM, for example.

Micro School pricing offers our lowest price per seat and is meant to help get classrooms started who are on a very low start-up budget. The Micro School package includes:

Word Press Website - \$1,200 annually

- Website for billing parents and enrolling students.
- Website automatically sends enrollment information to Studia Nova
- Branding of your website with logo, colors and theme.
- Link on the website to the virtual curriculum login
- Volunteer-scheduling tool on the website for parents who are logged in
- Customers will be provides access to customize their website
- Cost is fixed recurring, does not increase with more students

Student Seats - \$8,000 annually

- 20 seats is the minimum purchase
 - *This price works out to be \$44.44 per student per month at capacity*
- Half payment due at the beginning of term
- Cost Increases when you add more students, *note: per student cost will also increase*
- Summer term is three months and is optional, cost is additional **\$1,000 annually**

Curriculum - included

- Full K-12 Curriculum for multiple programs
- Includes required print-outs and online work
- **Does not include grading** of all assignments
 - Writing assignments and a few others must be grades by the Micro School staff
 - Math assignment grading is included/automated

Student Services - included

- Student transcripts and attendance
- Accredited High School diploma
- High School graduation course counseling for your students
- Transcript review for transfer students
- Student Records Requests

- Synchronous lessons for select high school courses
- On-demand help for high school students - 10 hours per month

Refurbished Work Stations - Optional \$200 per workstation

- Studia Nova partners provide refurbished work stations which include:
 - Computer
 - Monitor
 - Wired keyboard & mouse
 - Camera for virtual sessions
- Operating system software is Lynyx Ubuntu
- Computers will meet all platform requirements
- One computer left on-site for 'hot-swap' no additional cost
- Total for 10 workstations: **\$2,000 one-time payment**

Work Station Support - Optional \$5 per month per computer

- Remote trouble shooting
- Software upgrades
- Business hours support line
- Ship replacement computers at no additional cost
- Total for 10 workstations: **\$50 per month, \$600 annually**
- Site visits priced separately

Printers - Optional Market Priced

- All Learning Centers require printers for student use
- Studia Nova can provide used printers and configure all student computers with printer drivers
- Price dependent on stock

Learning Center Installation - Optional \$2000

- If located in the State of California, Studia Nova partners can set up your learning center.
- If located over 4 hours from our head quarters in the Sacramento Region - **\$1,000 travel fee required**
- Computers set-up and tested with cable management
- Connected with wired internet to your router
- Cat-5 cables cut to length, routers, switched etc. powerstrips included
- Customer must have installed student desks and sent layout plan/photos for Studia Nova for approval prior to installation date
- Customer must have arranged internet prior to installation
- Installation takes 1-1.5 days if the site is ready

Additional Costs - Not Provided by Studia Nova

- Student Desk and Chairs

- Provide students a four-foot long desk
- Student headphones with microphones (recommend a cheap 'gamer' headset) - each student should have their own
- Printer paper and printer toner - keep in stock for print-outs
- Regular paper, pencils, pens and such
- Fast Internet service
- Insurance Cost for your location

Staffing and Skills expectations to run your learning center

- Skills to run a small business
- Manage Word Press Site for minor changes - part time, just part of running a small business
- Learning Center Coach
 - Able to help students through 8th grade level math and most humanities courses, foreign language excluded
 - Basic computer knowledge, turn off/on etc, follow instructions from customer support, etc.
- Grader - grade writing assignments submitted by students through on-line platform - part time, few hours a week, can be learning coach

Standard School

A **Standard School** has a maximum of 40 seats. It is recommended that a Standard School deploy 20 work stations and allocate each work station two students, a morning and afternoon shift 8AM-11AM and 12PM to 3PM, for example.

The Standard School package includes:

Word Press Website - \$1,200 annually

- Website for billing parents and enrolling students.
- Website automatically sends enrollment information to Studia Nova
- Branding of your website with logo, colors and theme.
- Link on the website to the virtual curriculum login
- Volunteer-scheduling tool on the website for parents who are logged in
- Customers will be provides access to customize their website
- Cost is fixed recurring, does not increase with more students

Student Seats - \$20,000 annually

- 40 seats is the minimum purchase
 - *Works out to \$55.55 per student per month at capacity*
- Half payment due at the beginning of term
- Cost Increases when you add more students, per student cost remains the same
- Summer term is three months and is optional, cost is additional **\$3,000 annually**

Curriculum - included

- Full K-12 Curriculum for multiple programs
- Includes required print-outs and online work
- **Does not include grading** of all assignments
 - Writing assignments and a few others must be grades by the Micro School staff
 - Math assignment grading is included/automated
- Synchronous lessons for select high school classes
- On-demand help for high school students - *25 hours per month*

Student Information - included

- Student transcripts and attendance
- Accredited High School diplomas
- High School graduation course counseling for your students
- Transcript review for transfer students
- Student Records Requests

Refurbished Work Stations - Optional \$250 per workstation

- Studia Nova partners provide refurbished work stations which include:
 - Computer
 - Monitor
 - Wired keyboard & mouse
 - Camera for virtual sessions
- Operating system software is Lynyx Ubuntu
- Computers will meet all platform requirements
- Two computers left on-site for 'hot-swap' no additional cost
- Total for 20 workstations: **\$5,000 one-time payment**

Work Station Support - Optional \$7 per month per computer

- Remote trouble shooting
- Software upgrades
- Business hours support line
- Ship replacement computers at no additional cost
- Total for 20 workstations: **\$140 per month, \$1,680 annually**
- Site visits priced separately

Printers - Optional Market Priced

- All Learning Centers require printers for student use
- Studia Nova can provide used printers and configure all student computers with printer drivers
- Price dependent on stock

Learning Center Installation - Optional \$4,000

- If located in the State of California, Studia Nova partners can set up your learning center.
- If located over 4 hours from our head quarters in the Sacramento Region - **\$1,500 travel fee required**
- Computers set-up and tested with cable management
- Connected with wired internet to your router
- Cat-5 cables cut to length, routers, switched etc. powerstrips included
- Customer must have installed student desks and sent layout plan/photos for Studia Nova for approval prior to installation date
- Customer must have arranged internet prior to installation
- Installation takes 1-1.5 days if the site is ready

Additional Costs - Not Provided by Studia Nova

- Student Desk and Chairs
 - Provide students a four-foot long desk
- Student headphones with microphones (recommend a cheap 'gamer' headset) - each student should have their own
- Printer paper and printer toner - keep in stock for print-outs

- Regular paper, pencils, pens and such
- Fast Internet service
- Insurance Cost for your location

Staffing and Skills expectations to run your learning center

- Skills to run a small business
- Manage Word Press Site for minor changes - part time, just part of running a small business
- Learning Center Coach
 - Able to help students through 8th grade level math and most humanities courses, foreign language excluded
 - Basic computer knowledge, turn off/on etc, follow instructions from customer support, etc.
- Grader - grade writing assignments submitted by students through on-line platform - part time, few hours a week, can be learning coach

School Systems

A school system is a group of learning centers at different locations run by the same organization. Studia Nova encourages the development of learning center systems, as experienced operators bring more to the table. We offer the following incentives:

Incentives

- No cost website upgrade to configure for multiple locations
- No increase in recurring fees on Website
- **\$1,000 one-time credit** towards any fees for every new location that is opened

Per Seat pricing

- Per seat pricing does not increase beyond the Standard School level, regardless of how many sites you operate

Exclusivity

- For operators in good standing with good academic results, Studia Nova is willing to negotiate territory exclusivity based on the following conditions:
 - Parent survey
 - Student progress (as measured in increase in performance since starting, not absolute levels)
 - Enrollment success